

LaSalle Council, Scouting America

Spring Coffee Sale



For more information, please visit:
LaSalleCouncil.org/Invest-in-Scouting/Spring-Sale

2026

Why coffee?

Scouts are known for earning their way to adventure. The Spring Coffee Sale allows a Scout the opportunity to pay his or her way to summertime adventures. Whether that's a local day camp or resident camp, or if it's attending the 2026 National Scout Jamboree, a Scout can earn money for that lifechanging experience!



How does it work?

The 2026 Spring Coffee Sale will offer both Show & Sell and Take-Order opportunities in order to maximize the ways your Scouts can participate! Each type of sale offers its own unique way to benefit your Scouting adventure.

Show & Sell sales are as simple as they sound. A unit or individual Scout can set up a stand and have product available for purchase on-site. The customer can see the product, read any labels on the packaging, and walk away with a product. There is no follow-up required after the sale has been completed - just enjoy a nice cup of coffee! **Please note, there will be no returns accepted on Show & Sell orders.**

Take-Order sales involve a Scout reaching out to his or her network to have customers place an order for fulfillment at a later date. That could involve a Scout going door-to-door in his or her neighborhood to sell, or it could involve working with a parent or guardian to call, text, e-mail, or otherwise reach friends and family and ask them to purchase. An order is then placed, and product is delivered to the customer after the seller receives it in early May.

In either sale, the unit will collect the money for all sales made by Scouts in the unit. Then, a payment is made to the LaSalle Council covering the cost of the product sold. The unit's commission stays in the unit's bank account, ready to use for those fun summertime plans.

Remember, we're not just selling Scouting - we're selling an opportunity to have an adventure!



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How much do we earn?

Each product sells for \$20.00 - no need to keep track of which product costs what!

For each product sold, the unit earns **\$6.00** in commission. This is equivalent to 30%.

The remaining \$14.00 goes to cover the cost of the product and shipping costs from the vendor to the council. Remaining support funds general operations of the LaSalle Council.

Sale Timeline

- **February 10-12:** Sale Promotion at District Roundtables
- **February 18:** Show & Sell Orders Due by 5:00 PM EST
- **March 10-11:** Show & Sell Order Distribution (tentative)
- **March 1:** Sale Begins!
- **April 12:** Sale Ends!
- **April 15:** Take-Order Orders Due by 5:00 PM EDT
- **May 6-7:** Take-Order Order Distribution (tentative)

When do we owe money?

Final Show & Sell and Take-Order payments are due to the LaSalle Council with any needed Take-Order orders by 5:00 PM EDT on Wednesday, April 15.

As the unit will be collecting sale payments and submitting one payment to the LaSalle Council, any checks accepted for payment should be written to the Scouting unit.

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Council Contact Information

Staff Advisors:

Karen Reed

karen.reed@scouting.org

(574) 289-0337, ext. 316

Jason Triplett

jason.triplett@scouting.org

(574) 289-8017

Council Office:

1340 South Bend Avenue

South Bend, IN 46617

Main Phone Number:

(574) 289-0337

Office Hours:

9:00 AM - 5:00 PM Eastern

Monday - Friday

